Graduate Council

Agenda September 10, 2019 Green 210

New Business:

Charter School of Education and Human Sciences

Campbell School of Business Delete: ECO 510 MGT 530 FIN 510 MKT 510 Remove Prerequisite: MKT 621 MGT 655 FIN 601 Berry College Graduate Catalog Changes

Old Business:

Next Meeting: Tuesday, October 15, 2019 – (this is fall break, SO, if an October meeting is necessary, how about Thursday, 10/17 at 4 p.m. – location TBD)

Berry College Curriculum Form for Majors/Minors Instructions: Use this form to add, delete or change a major.

| 1. Action: | 2. School | 3. Major code | 4. Major title | | | | |
|--|--|---------------------------------|--|--|--|--|--|
| D | BUS | | MBA | | | | |
| (<u>A</u> dd / <u>C</u> hange/ <u>D</u> elete) | (BUS, EdHS, EHSS, MNS) | | | | | | |
| 5. List courses red list the courses to | quired for major (if ma add or delete. | ajor is new). If adding or dele | ing courses to a major or minor already in the catalog, just | | | | |
| ECO 510 MGT 530 FIN 510 MKT 510 | MGT 530 FIN 510 | | | | | | |
| | | | | | | | |
| 6. Hours /numbe courses | 6. Hours /number of courses 7. Comments (attach additional documentation if needed) Please remove only the listed Proficiency Requirements from the MBA program requirements Please do not remove the listed courses from the catalog. | | | | | | |
| 8. Library Resour | ces adequate | | | | | | |
| Approved: | Director, Mer | | | | | | |
| 9. Submitted by: (i | please print or type) | | Approved by: (Dean of School) | | | | |
| Paux D. ENGUS 9/12/19 Name Date 11. Date Submitted to Academic Council | | | Lege Heams 9-12-19 Date | | | | |
| Pagistrani e Has Only | | | | | | | |

| 23. Major Department | 24. School | 25. CIP Code | 26. 1 st reading date: | Effective year/term: |
|-------------------------|------------|--------------|-----------------------------------|----------------------|
| | | | Approved? Y/N, Date | Inactive date: |

Revised 1/12/12

| Berry | College | Curriculu | <u>m Amendment</u> | Form |
|-------|---------|-----------|--------------------|------|
| | | | | |

Inda ~

| | <u>Current Inform</u> | | |
|--|--|---|--|
| <u>School:</u> | School of Business Graduate | School Code: | 13 |
| <u>Course Code:</u> | FIN 601 | Department: | GRB |
| <u>Course Title:</u> | Corporate Finance | Date Approved: | 04/11/2003 |
| Short Course Title 1: | Corp Finance | | |
| Faculty Load Hours: | 3.00 | | |
| Current Catalog Informati | <u>on:</u> | | |
| 601. Corporate Finance Analyzes the major finan- investment, financing and required. PR: FIN 510 or | cial-policy decisions of the corporation. I dividend decisions of the firm on its va equivalent preparation. | 3-0-3 Emphasizes the domestic and lue and stock price. Significan | global impact of the t team case analysis |
| Propos | ed Changes (include any revisio | ns to above material as n | eeded): |
| F I I I I I I I I I I I I I I I I I I I | lemove prerequisite | | |
| Proposed Changes: | remove prerequisite | | |
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| Degree Requirement (Plea | ise circle one): Required for Major | Elective Within Major | General College Elective |
| Degree Requirement (Plea Submi | | | General College Elective |
| Submi | tted by (please print): | A D. ENGLIS | General College Elective |
| Submi | | | General College Elective |
| Submi | tted by (please print): | + D. ENGUS | General College Elective |
| Submi | tted by (please print): | + D. ENGUS en ffeames 11-19 | |
| Submi | tted by (please print): | + D. ENGUS | |
| Submi Approved Writing Intensive recomm | tted by (please print): | A D. ENGUIS Afeames 11-19 | |
| Submi Approved Writing Intensive recomm | tted by (please print): | + D. ENGUS en ffeames 11-19 | |
| Submi Approved Writing Intensive recomm | tted by (please print): | A D. ENGUS 4 Steames 11-19 | |
| Submi Approved Writing Intensive recomm Library Resources adequa | Ited by (please print): | A D. ENGUS Aframes 11-19 Ise Only | |
| Submi Approved Writing Intensive recomm Library Resources adequa Course Division: | tted by (please print): | A D. ENGUS Affames 11-19 Ise Only CIP Code: | |

Berry College Curriculum Amendment Form

Current Information

| School: | School of Business Graduate |
|-----------------------|---------------------------------|
| Course Code: | MGT 655 |
| Course Title: | Leadership and Change Managemer |
| Short Course Title 1: | Leadership Mgnt |
| Faculty Load Hours: | 3.00 |

 School Code:
 13

 Department:
 GRB

 Date Approved:
 04/11/2003

Current Catalog Information:

MGT 655. Leadership and Change Management 3-0-3 Encourages competitive advantage through leadership or organizational change. Compares theoretical leadership processes developing effective, ethical, diversity/multicultural, global and local teams with personal development of practical leadership skills. Includes analysis of written cases as well as oral, written and virtual presentation of actual case studies. PR: MGT 530 or equivalent preparation. (Last update: 11/20/19)

Proposed Changes (include any revisions to above material as needed):

| Proposed Changes: REMOVE | prereguisite | | |
|-------------------------------------|-------------------------|-----------------------|--------------------------|
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| | | | |
| | | | |
| | | | |
| Degree Requirement (Please circle o | ne): Required for Major | Elective Within Major | General College Elective |
| Submitted by (pl | ease print): | D. ENGLIS | |
| Approved by (Dean | of School): | Heames | |
| | Date: 9-1/- | 19 | |
| Writing Intensive recommendation: | | | |
| Library Resources adequate: | | | |
| | Registrar's Use Or | <u>ily</u> | |
| Course Division: | Inst. Division: | CIP Code: | |
| First Reading Date: | Approved Y / N Date: | Effective Year / | Term: |

Berry College Curriculum Amendment Form

Current Information

| School of Business Graduate |
|-----------------------------|
| MKT 621 |
| Strategic Marketing |
| Strategic Mktg |
| 4.00 |
| |

School Code:13Department:GRBDate Approved:04/11/2003

Current Catalog Information:

621. Strategic Marketing 3-0-3

Provides a broad survey of the field of marketing. Emphasizes developing and applying strategic principles to marketing planning including customer analysis, market segmentation, product development, forecasting, pricing, distribution, promotion and marketing strategy. Utilizes the case-analysis method. PR: MKT 510. (updated 2/21/12)

| Propo | osed Change | s (include a | any revisions t | o above n | naterial as ne | eded): |
|-------------------------|-------------------------------------|--------------|-------------------|-----------|------------------|---------|
| Proposed Changes: | Remove | presequ | ulsife | | | |
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| | | | | | | |
| Degree Requirement (P | | | red for Major | | - | - |
| | mitted by (pleas ved by (Dean of | • | Joy | St | feamer | |
| | | Date: | 9-1 | 1-19 | | |
| Writing Intensive recon | nmendation: | | | | | |
| Library Resources adeo | quate: | | λ | | | |
| | | | Registrar's Use (| | | |
| Course Divisio | on: | Inst. | Division: | | CIP Code: | |
| First Reading Date: | | Approved Y | / N Date: | | Effective Year / | ′ Term: |
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Berry College Graduate Catalog, 2018-19

Proficiency Requirements

Students must demonstrate satisfactory completion in all proficiency course work and/or satisfactorily complete the online modules. Additional expectations for entry into the M.B.A. program include work experience and computer skills in word processing, spreadsheet, and presentation software.

Proficiency requirements may be met in three ways: undergraduate-level courses, graduate-level courses, or an approved online self-paced module.

- Meeting these requirements at the undergraduate level requires successful completion of
 proficiency course work in business covering or equivalent to the following content
 areas: Financial Accounting; and Statistical Methods; General Management;
 Macroeconomics and Microeconomics; Finance; and Marketing.
- •—*Meeting these requirements at the graduate-level*, students are required to complete 9 credit hours in the following courses or their equivalents:

| ACC 520 Essentials of Accounting Statistics | BUS 520 Essentials of Business |
|---|------------------------------------|
| ECO 510 Essentials of Economics | MGT 530 Essentials of Management |
| FIN 510 Essentials of Finance | MAT 111 Elementary Statistics |
| | |

MKT 510 Essentials of Marketing

• *Meeting these requirements through successful completion of approved online self-paced modules.* Students may move at their own pace and complete the module as quickly as they choose. After completion of the module, students will be required to pass an exam on the module content. Students interested in this option should contact the MBA Office for additional information and assistance.